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how to dig deep within,
discover the personal
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view” all great leaders
possess, and apply it
throughout your entire
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Leading at a Higher
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of leadership models:

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one-to-one, team and organizational leadership. I especially like the last chapter which talks about developing your own leadership point of view. As leaders, we all need to be clear on our core values and life purpose. It is only once we develop this th

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practical tools and
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Head of Leadership

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directions for
implementation. If you
tried to boil down this
book into one idea, it's
that of having the right
target . . . what Dr.
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will guide ...

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Establishing that clear vision is a critical first step to begin leading at

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a higher level. **Leading At A Higher Level** translates decades of research and 25 years of global experience into simple, practical, and powerful strategies to equip leaders and family members at every level to build organizations that produce bottom-line results.

Upstate Owners Forum:
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Leading at a Higher
Level is an excellent

book that really "puts it
all together" related to
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Blanchard's principles. I
highly recommend it for
a comprehensive book
about leadership. I am
using the book with our
management/administrat
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reading the book and then facilitating the discussion of one chapter.

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performance-driven, and more focused on leading for a higher purpose and a greater good. Now, in *Leading at a Higher Level*, Blanchard and his colleagues have brought together everything they've learned about world-class leadership.

*Leading at a Higher
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Blanchard... At A

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more people-oriented,
customer-centered, and
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Now, in *Leading at a
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his colleagues bring
together everything
they've learned about
world-class leadership.
You'll discover how to
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'triple bottom line'...and

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make sure people know who you are, where you're going, and the values that will guide your journey. From start to finish, this book extends Blanchard's breakthrough work on delivering legendary customer service, creating 'raving fans,' and building 'Partnerships for Performance' that

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empower everyone who works for and with you. Updated throughout, this new edition

contains two powerful, important new chapters: one on coaching to create higher-level leaders, and another on creating a higher-level culture throughout your organization. It also offers the definitive, most up-to-date

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techniques for leading
yourself, individuals,
teams, and entire
organizations. Most
importantly, it will help
you dig deep within,
discover the personal
'leadership point of
view' all great leaders
possess-and apply it
throughout your entire
life. Ken Blanchard,
chief spiritual officer of
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Companies, has transformed the way millions of people manage and are managed. Honored by Amazon as one of the 25 best-selling authors of all time, his books include *The*; and *Raving Fans* . *One Minute Manager*; *Leadership* and the *One Minute Manager* Includes contributions from

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world—to lead yourself, individuals, teams, and entire organizations. More important, you'll learn how to dig deep within, discover the personal “leadership point of view” all great leaders possess, and apply it throughout your entire life. This book will guide you, inspire you, provoke you, and be your touchstone.

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Higher Level makes clear that respect and integrity aren't pleasant-sounding options; they are essential criteria for an organization's survival. As inspiring as it is instructive, this book belongs in every leader's core curriculum."

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This volume contains sections on, setting your sights on the right target and vision, treating your customers right, treating your people right, and having the right kind of leadership.

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philosophy, better
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Importantly, Leading at a Higher Level will help you dig deep within, discover the personal “leadership point of view” all great leaders possess—and apply it throughout your entire life. For everyone who wants to become a better leader... ...in any company, any organization, any area of life Set the right

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targets, follow the right vision Focus on the “bottom lines” that really matter Serve your customers at a higher level Deliver your ideal customer experience, and create “raving fans” Beyond ego: the way of the servant leader Listen, praise, support, guide, and help your people win Lead at a higher level. Lead your

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more than 25 years

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customer-centred, and
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The Secret introduced
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concept: to lead is to

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serve. With that as the foundation Great Leaders Grow takes the next step, showing leaders how to ensure that they'll be able to effectively serve throughout their careers. The Secret's protagonist, Debbie Brewster, now an accomplished leader herself, becomes a mentor to Blake, her former mentor's son.

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She teaches him not just how to lead, but emphasizes the critical importance of continually learning and developing his leadership abilities throughout his career. She identifies four areas in which every leader must continue to

GROW - Gain Knowledge (of themselves, others, their

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industry and the field of leadership); Reach Out to Others, both formally and informally; Open their World, at work and outside of work; and Walk toward Wisdom (through self-evaluation, feedback, counsel and over time). This book is for any leader in any organization that needs more and better leaders faster. Its blueprint for

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the negative impact of self-serving leaders in every sector of our society. Not infrequently, they end up bringing down their entire organization. But there is another way: servant leadership. Servant leaders lead by serving their people, not by exalting themselves. This collection features forty-four renowned

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